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Dominion/Halógica, a Dominion International Group Company and UBIqube Solutions Announce Strategic Partnership to Offer Next-Generation Managed Security Services to Brazilian Telcos and Enterprise Market

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Posted : Mon, 31 May 2010 13:26:38 GMT

Author : UBIqube

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PARIS - (Business Wire) UBIqube Solutions, the global integrated network, security and VoIP management solution vendor, and Dominion/Halógica, Brazilian IT and Telecom System Integrator, announced today their partnership to launch a suite of innovative managed security services.

Dominion/Halógica will be able to significantly expand the breadth and depth of its

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Managed Security Services offering in Brazil with UBIqube's innovative Converged Services Delivery Platform (SDP), MSActivator™.

This partnership will establish Dominion/Halógica's managed security portfolio, a complete suite of services to address their customer's security requirements for Internet access, managed firewall, content filtering, IPS/IDS, VPN, vulnerability scanning, and log management services. UBIqube's converged service delivery platform allows Dominion/Halógica to provide its Telco customers with an end-to-end service management tool for provisioning, advanced reporting, asset management, and monitoring. The result is a streamlined process for fast order fulfillment and cost effective service delivery ensuring a better enterprise managed service experience.

Dominion/Halógica plans to develop a broad suite of managed services to help Telcos address the expanding enterprise customer's need.

"Outsourced managed services are one of the fastest growing area (CAG 20%) in the current economy, particular among small and medium size businesses, and this strategic partnership offers Dominion/Halógica a flexible solution to participate in this growth. Equipped with UBIqube's MSActivator™, our partners can broaden their addressable markets while reducing their cost for delivering these new services," said Laton Palmer, VP Sales Americas, UBIqube Solutions.

"The UBIqube solution helps us to simplify our back office Security Operation Center improving our service quality and breadth, all while reducing our service production cost. Dominion/Halógica is set to drive higher quality standards in the Managed Services Industry for the benefit and competitiveness of our customers", said Oscar Delgado, Director of Commercial Services Dominion/Halógica.

About Dominion/Halógica

Dominion/Halógica is a Dominion company that offers IT solutions in vertical technologies and markets such as industry, utilities, education as well as outsourced services. Headquartered in São Paulo (SP), Halogica has branches in Nova Lima-Minas Gerais (MG). It was the first systems integrator company in Latin America to get

has other strategic partnership with companies such as Tandberg, Google, and Quescom. Dominion/Halógica offers both product and solution portfolio based upon two main ideals: IT management and TI Infrastructure services. The first one offers highly- skilled consultants focused on ISO 20.000, service desk hosting, framework supply for IT (HIRIS) service management and implementation of quality processes (HORUS). Concerning the TI infrastructure services, the company has its offer based upon several mini technological factories: videoconferencing communication, security, unified communications, , wireless, routing & switching.. Dominion/Halógica offer support for these products, through consulting, architecture design, and service management.

For more information: <http://www.dominion.com.br/index-english.asp>

About UBIqube Solutions

UBIqube Solutions supplies converged network, IT security, and VoIP management solutions for service providers and system integrators. UBIqube’s innovative Service Delivery Platform, MSAActivator™, is the corner stone of next generation managed service provider’s network and security operation center (NOC/SOC). The MSAActivator™ converges provisioning, monitoring, and reporting of network, VoIP, and security services. Fully Telco 2.0 ready, it is meant to empower business model innovation in managed service delivery, leveraging its vendor independence and web based graphical user interface reduce complexity and lower service production costs.

UBIqube is headquartered in Paris with engineering in Grenoble and also has sales presence in Europe, Russia, the USA, UAE and India. For more information go to: www.ubiqube.com

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