

**CHANNELS | Broadband | Cable Digital | Components | Ethernet | IP & Convergence | Mobile | Optical | Security | Services Software | Testing | Video | VOIP**



Green is the new black. Join *Light Reading* at our Green Telecom East Conference in New York on June 17. [Register today.](#)

[ADVANCED SEARCH](#)

[HOME](#) | [RESEARCH](#) | [EVENTS](#) | [WEBINARS](#) | [WHITE PAPERS](#) | [LR EUROPE](#) | [LR ASIA](#) | [UNSTRUNG](#) | [CABLE DIGITAL NEWS](#) | [CONTACT US](#) | [REGISTER](#)

## News Wire Feed

### UBIqube Hits Moscow, Dubai

MAY 21, 2009 | [Post a comment](#)

[Post a Comment](#) | [Print](#) | [Reprint](#) | [Share](#) | [Email This](#) | [RSS](#)

**no ratings**  
[Login to Rate](#)

PARIS -- UBIqube Solutions SA, a global integrated network and security-management solutions vendor, today announced the opening of new sales offices in Moscow and Dubai. Continuing the company's global expansion, the new offices will extend UBIqube's reach into markets that continue to grow during the global recession.

Despite forecasts of a decline in IT spending globally, the managed services market is projected to grow from nearly \$41 billion in 2009 to \$65.5 billion in 2012, according to Ovum 2008. UBIqube is expanding in the U.S., Russia, Eastern Europe and the Middle East with converged network, IT security and VoIP management solutions that provide service providers and system integrators with modular and scalable tools for their managed services offerings.

UBIqube's Moscow office will serve the company's growing roster of customers in Russia and the Commonwealth of Independent States (CIS), and the Dubai office will serve the Middle East market. The company's partners in Russia/CIS include Step Logic, a multivendor Russian system integrator, and ONLANTA, which is part of the LANIT Group, a leading IT services provider.

New UBIqube partners will offer a full suite of IT-infrastructure support services for the financial, energy, telecommunications, transport, retail, services and other sectors. By using UBIqube's MSAActivator™ solution, they can now offer customers enhanced IT security and a complete suite of services for device provisioning, configuration management, monitoring and reporting. MSAActivator's supported services include managed VPN firewall, IDS/IPS, anti-virus, anti-spam and URL filtering.

"The opening of offices in Moscow and Dubai is a continuation of our global expansion strategy and underscores the validity of our technology and market demand," said Nabil Souli, CEO and chairman of UBIqube. "These new regional offices will enable UBIqube to more efficiently meet the business goals of tier-one service providers and integrators in emerging telecom regions such as Russia and the Middle East. UBIqube is in a unique position to help our partners capitalize on the growing opportunities in converged managed services."

[UBIqube Solutions SA](#)

[Post a Comment](#) | [Print](#) | [Reprint](#) | [Share](#) | [Email This](#) | [RSS](#)

## Comments

[Newest Comments First](#) | [Display in Chronological Order](#)

**Be the first to [post a comment](#) regarding this story.**

#### LIGHT READING MARKET PLACE

##### Get Microsoft Online Services

Help Accelerate Your Business Today with Microsoft Online Services. Get Info NOW

##### Microsoft Online Services

Try Microsoft Business Productivity Online Suite - FREE For 30 Days. Learn more.

##### Solve Frontline Network Issues Fast

View interactive guide to find the right tool for the task at hand and resolve those issues faster.

**Ethernet Academy.net**  
High Quality Peer Reviewed Papers  
Ethernet-Focused Technical Papers written by Industry Experts.  
Interactive Forums, Blogs, Groups  
Multimedia Q&A Knowledgebase moderated by Top Industry Experts.  
Online Community  
Collaborate with Industry Experts and invite Peers to your own Discussion Groups.

#### Most Popular

[Read](#) | [Blogs](#) | [Talk](#)

[Photos: Ethernet Expo Europe Part II 5/20/2009](#)  
[Photos: Ethernet Expo Europe Part I 5/15/2009](#)  
[BT Unveils Ethernet Expansion Plans 5/19/2009](#)  
[Recent Moves in Green Telecom 5/14/2009](#)  
[Vodafone's Data Drive 5/19/2009](#)  
[BT, Nortel Sign New Deal 5/18/2009](#)

#### Related Content

[Services Software](#)

[Articles](#) | [White Papers](#) | [Research](#)

[Mixed Signals Demos at ANGA 5/22/2009](#)  
[HP, Microsoft Team Up 5/21/2009](#)  
[Get On With It! 5/21/2009](#)  
[J:COM Picks Amdocs 5/21/2009](#)  
[TTI Telecom Posts Q1 5/21/2009](#)  
[Verizon Tackles Apps Performance 5/21/2009](#)  
[Mind CTI Closes Q1 5/21/2009](#)

#### Events

**Mobile 2012 Virtual Tradeshow**  
Thursday, June 11, 2009

**Green Telecom East**  
Wednesday, June 17, 2009  
The Westin New York, New York

**Cable Next-Gen Video Strategies: Competing in the Three-Screen World**  
Thursday, June 25, 2009  
The Westin Buckhead, Atlanta

**Packet-Optical Transport Evolution Virtual Tradeshow**  
Tuesday, July 14, 2009

**Broadband 2.0 –**

#### Webinars

**Testing & Optimizing LTE Networks**  
5/26/2009

**Developing Next-Generation Charging Models\***  
5/28/2009

**Winning Stimulus Strategies: Enhance Your Application With Wireless\***  
6/3/2009

**Understanding Evolving Subscriber & Network Routing Data Requirements**  
6/4/2009

**Maximizing the Bundle: Seamless Services Across Devices**

**Business Web Hosting**

Get Your Company Up to Speed With Microsoft Web platform. 60 days Free and \$100 in Advertising.

**Windows 7—join the conversation**

Take a look behind the scenes of the next generation of Windows

[BUY A LINK NOW](#)

*The blogs and comments are the opinions only of the writers and do not reflect the views of Light Reading. They are no substitute for your own research and should not be relied upon for trading or any other purpose.*

**Making the Business Case**

Wednesday,  
September 9, 2009  
Trident, Bandra Kurla,  
Mumbai  
[MORE EVENTS](#)

6/16/2009

[MORE WEBINARS](#)

**White Papers** SPONSORED  
CONTENT

**Featured**

**New**

**Popular**

- [Cloud as a Service Delivery Platform: The Must-Haves for IT Service Providers to Obtain Value From Cloud Computing](#) - by Univa HD 5/21/2009
  - [Optimized Networking with Multicore](#) - by Wind River 5/18/2009
  - [Enhanced Application Management and Reporting for Application-Assured Business VPN Services](#) - by Alcatel-Lucent 5/13/2009
  - [Overcoming Application Performance Challenges with Application-Assured Business VPN Services](#) - by Alcatel-Lucent 5/13/2009
  - [Packet-OTN: The Transformation Continues](#) - by TPACK 5/8/2009
  - [An Analysis of the Benefits of Uplink MIMO in Mobile WiMAX Systems](#) - by Sequans Communications 5/5/2009
  - [Overview of SDR Market](#) - by ZTE 5/4/2009
  - [Using Real-Time Charging for Promotions and Bundles](#) - by Openet 5/1/2009
  - [The Business of Smarter Energy](#) - by IBM 4/28/2009
  - [Mobile Advertising: Buy In or Lose Out](#) - by Oracle 4/14/2009
  - [Enea® SYSTEM MANAGER: Changing the way Managed ATCA Platforms are Delivered to the Market](#) - by Enea 4/13/2009
  - [The Journal of Internet Test Methodologies](#) - by Agilent Technologies 4/7/2009
  - [The ROI of IBM Tivoli Netcool](#) - by IBM 4/6/2009
  - [Make Your Services Perform Better](#) - by IBM 4/6/2009
  - [Deploying IP/MPLS in Mobile Networks](#) - by Alcatel-Lucent 4/1/2009
  - [LTE/SAE & the Evolved Packet Core: Technology Platforms and Implementation Choices](#) - by Heavy Reading 4/1/2009
  - [Solution Guide to Tiered Service Controls](#) - by Openet 3/16/2009
  - [Linking Decisions and Information](#) - by IBM 3/9/2009
  - [Best Practices for IEEE 1588/PTP Network Deployment](#) - by Symmetricom 3/9/2009
- [ALL WHITE PAPERS](#)

**Podcasts** SPONSORED CONTENT

**Complex market, huge opportunities - by Ericsson**

**Services Transformation - by Alcatel-Lucent**

Communications service providers want to be able to bring new services to...

**Rural Ops Bridge the Digital Divide - by Tellabs**

Tellabs helps IOCs build triple play networks

**Driving Network Transformation - by Alcatel-Lucent**

In order to deal with competitive pressures, the change in service models...

**Back(haul) to the Future - by Tellabs**

Tellabs works with Vodafone to meet growing mobile broadband demands.

**MRS Logistica - by Tellabs**

Tellabs helps MRS Logistica transform its existing, largely outdated TDM networks to IP.

**Carrier Ethernet Offers an Enterprising Solution - by Tellabs**

What is VPLS and how does it work? Tellabs takes a closer look.

**Swisscom's Network Makeover - by Tellabs**

Fresh off the launch of 7.2 Mbps HSDPA, Swisscom sees 3G as an opportunity to launch a unifying ...

**Telecom in Namibia - by Tellabs**

Tellabs helps

Telecom Namibia with next-gen challenges

**Trading Technology - by Tellabs** Tellabs helps Verizon Business make global commerce faster  
ALL PODCASTS

### Inside Light Reading

A quick look at what's new, upcoming, and always useful



**WHO MAKES WHAT:**  
DOCSIS 3.0 EQUIPMENT  
Make way for  
wideband



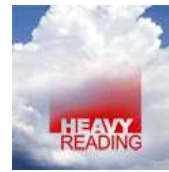
**UGLY AMERICANS?**  
Zhong Technologies  
stirs up some  
Recovery Act chatter



**HUAWEI! HUAWEI!**  
HUAWEI!  
Relax. We've got them  
covered



**TELECOM MARKET  
SPOTLIGHT: EUROPE**  
We'll tell you what  
countries are more  
connected – and  
growing!



**PROBING NET PRIVACY**  
What types of  
information should  
service providers be  
allowed to collect?



**DISCUSS**  
Will we ever really  
need LTE femtocells?



Edit Calendar

Beginner's Guides

Archives

Top Ten

Reports

Columns

Interviews

Slideshows

Gag Reel

Webinars

Live Events

Leading Lights

Research

Newsletters

White Papers

Podcasts

Industry Events

Register

User Preferences

Add Free LR News

RSS

About Us

About Monkey

Contact Us

Advertising Info

LR NETWORK

Light Reading

LR Europe

LR Asia

Cable Digital News

Unstrung

Heavy Reading

Insiders

Pyramid Research

OTHER SITES

Internet Evolution

Contentinople

TechWeb

InformationWeek

No Jitter

bMighty

Please don't feed the  
monkey. Copyright ©  
2009 United Business  
Media Limited - All  
rights reserved.

Privacy Policy and  
Terms of Use  
Editorial Disclosure

### Companies

Alcatel-Lucent (5706), AT&T (1847), BellSouth (845), BT (1227), Cablevision (519), Cisco (5076), Comcast (1619), Cox Communications (763), Deutsche Telekom (791), eBay (Skype) (339), Ericsson (1493), France Telecom (932), Google (471), Huawei (922), Intel (1119), Juniper (1953), Microsoft (1071), Motorola (1369), Nokia Siemens Networks (2527), Nortel (3847), NTT (130), Siemens (1355), Sprint (1040), Telefonica (414), Time Warner Cable (846), Verizon (2455), Vodafone (484), Yahoo (338)

### Broadband

Access equipment (2045), Access technologies (2286), Broadband loop carriers / multiservice access nodes (374), Cable modem termination systems (CMTSs) (1011), Cable TV chips (237), DSL (2201), DSL chips (213), DSLAMs (685), Free-space optics (33), FTTx (2591), Gaming consoles (54), Gaming servers (22), Media adapters (21), Municipal networks (104), PON (1159), PON chips (204), Satellite (432), Wimax (839), Wireless LAN (349)

### Cable Digital

Cable Modems (554), Cable/MSO equipment (2733), CableLabs (379), Compression (MPEG-2 and MPEG-4) (247), Docsis (858), Embedded multimedia terminal adapters (E-MTAs) (189), Head-ends (195), PacketCable (112), QAM (268)

### Chips, Components & Subsystems

ASICs & FPGAs (94), ATCA (453), ATM chips (13), Comm chips (2293), Dispersion compensators (148), Lasers (909), Modulators (155), Mux/demuxes (297), Network processors (906), Optical amplifiers (344), Optical channel monitors (91), Optical components (2770), Specialty fiber (88), Switches & OADMs (395), Transceivers (1221), Transmission fiber (415), Variable optical attenuators (138)

### Ethernet

10-Gbit/s Ethernet switches (1430), Access devices (255), ATM switches (332), Circuit emulation (15), Converged access (93), Ethernet chips (554), Ethernet equipment (1990), Ethernet over copper (215), Ethernet PONs (152), Ethernet services (1752), Ethernet technologies (524), Multipoint (124), Multiservice edge equipment (134), Multiservice provisioning platforms (612), Multiservice switches (383), PBT (Provider Backbone Transport) (234), Point-to-point (131), Pseudowire (Layer 2 tunnels) (128)

### IP & Convergence

B-RASs (223), Cell/WLAN (75), Compression equipment (12), Core routers (1245), DNS (51), Edge routers (1604), ENUM (52), Fixed/Mobile Convergence (480), GMPLS (74), IMS (1040), IMS Control Layer (26), IMS Service Layer (26), IP equipment (1132), IP software (354), IP technologies (1439), IPv6 (84), Layer 3 VPNs (173), MPLS (1724), MPLS (682), Multicast (32), P2P (247), Pseudowire (Layer 2 tunnels) (128), QoS (341), SIP (379), Traffic managers (786), Wireline/Wireless (58)

### Mobile/Wireless (Sponsored by Alcatel-Lucent)

3G Evolution (164), Broadcast (Mobile TV, etc.) (186), Carrier WiFi (208), CDMA (3G) (299), Core Network (158), EV-DO (117), Femtocells (23), Fixed Wireless (Microwave, etc.) (69), Fourth Generation (4G) Wireless (51), GSM/EDGE (373), HSDPA/HSUPA (290), IMS Core (43), Long-Term Evolution (LTE) (102), Mobile Advertising (20), Mobile Music (25), Mobile TV (93), Mobile Video (47), Mobile Wimax/WBro (53), Mobile/Wireless (5349), Packet Core (53), Radio Access Network (211), TD-SCDMA (Chinese 3G) (49), Transmission (35), Ultra-Mobile Broadband (UMB) (8), UMTS(3G) (288), Voice Core (22), Wimax (839), Wireless Backhaul (232), Wireless Chips (176), Wireless LAN (349)

### Optical Networking

40-Gbit/s transmission (425), Core optical switches (756), CWDM (288), DWDM (1803), Long-haul WDM equipment (613), Metro optical switches, ROADMs (1149), Metro WDM equipment (742), Multiservice provisioning platforms & add/drop muxes (366), Optical equipment (1977), Optical switches & crossconnects (393), Optical technologies (389), Sonet/SDH (1016), Sonet/SDH chips (340), Wavelength services (264)

### Security

Anti-virus (27), Denial-of-service attacks (40), Encryption (92), Endpoint security (19), Firewalls (59), Intrusion detection & prevention (40), IPSec VPN (800), Security (1790), SSL VPN (861), URL filtering (11), User authentication (18)

### Services Software

Activation (407), Billing systems (723), Content/software downloads (218), Customer relationship management (206), Data Integrity (35), Element management systems (32), Fault management (62), Inventory management (144), Mediation systems (199), Messaging (206), Middleware (65), Mobile location (37), OSS (2384), Performance monitoring (304), Policy control (233), Provisioning (531), Revenue assurance & fraud management (324), Service delivery platforms (SDPs) (292), Service management (166), Service-oriented architectures (290), Services (2114), Web gateways (51), Web services (106), XML (50)

### Test & Measurement


Access equipment Access test & measurement equipment (122), Comm chips Comm chips test & measurement equipment (28), Ethernet equipment Ethernet test & measurement equipment (158), IP equipment IP test & measurement equipment (110), MPLS MPLS test & measurement equipment (13), Optical components Optical components test & measurement equipment (109), Optical equipment Optical test & measurement equipment (871), OSS OSS test & measurement (1052), Sonet/SDH Sonet/SDH test & measurement equipment (1592), Test & measurement (1655), VOIP equipment VOIP test & measurement equipment (142)

### Video (Sponsored by Ericsson)

Broadcast (Mobile TV, etc.) (186), Broadcast video equipment (including encoding) (661), Content delivery network (CDN) (361), Content protection (219), DVRs (540), Internet Video (649), IPTV (3147), Middleware & business support systems (683), Set-top boxes (1426), Stored video servers (347), TV (3089), Video equipment (2341), Video services (3833), Video software (1237), Videophone (181), VOD (2346)

### VOIP

Application servers (178), Centrex (195), Conferencing (74), Contact centers (37), Enhanced voice (30), Enterprise (607), Media gateways (347), Messaging (62), Presence management (40), Residential (776), Session border controllers (382), Signaling gateways (100), Softswitches (1073), VOIP chips (159), VOIP equipment (3346), VOIP services (3670), VOIP software (588), VOIP VPNs (25), Wholesale (215)

 <span style="float: right;">The Global Leader in Business Technology Media</span>	
InformationWeek Business Technology Network	
	
TechWeb Events Network	
	
Light Reading Communications Network	
	
Financial Technology Network	
	
Microsoft Technology Network	