



NEWS RELEASE

Cisco, Completel and UBIqube Solutions Announce Strategic Partnership To Offer New-Generation Security Solutions to Enterprise Customers

PARIS — MAY 5, 2009 — Cisco, the worldwide network and security leader, and UBIqube Solutions, the global integrated network, security and VoIP management solution vendor, announced today their partnership with Completel, the third-largest service provider in France, to launch a suite of innovative managed security services.

Combining network and security devices from Cisco with UBIqube's innovative Converged Services Delivery Platform, will allow Completel to significantly expand the breadth and depth of its Managed Security Services offering for its corporate customer base.

This partnership will be the foundation of Completel to offer enterprise customers a complete suite of security services to address their security management requirements around Internet and remote access, with managed firewall, content filtering and IPSEC VPN services. UBIqube's Converged Service Delivery Platform allows Completel to provide provisioning and advanced reporting services that result in improved security management.

Since its merger with Numericable in 2007, Completel has benefited from a powerful national wide-optical fiber network. Today Completel is the only alternative operator with both a very large metropolitan fiber access in more than 50 French cities and comprehensive DSL coverage of French businesses.

Completel plans to innovate and to develop a complete suite of services based on the national DSL network to address the increasing customer services requirements.

"The MSAActivator solution, recommended by Cisco, empowers Completel with a robust, yet scalable back office from which to address the growing demand for outsourced IT security services," said Nabil Souli, CEO and chairman of UBIqube Solutions.

Emmanuel Cornuau, Completel's marketing director, said, "This partnership with network and security specialists allows Completel to enlarge and optimize the service offering and to guarantee the overall service quality. In addition, Completel offers advanced service reporting and provisioning that facilitate holistic security management for our customers."

"Interconnecting enterprise networks creates security management challenges," said Marc Frentzel, technical director of Cisco France. "The contamination of these networks is no longer limited to a single Internet gateway origin, it is now distributed. A holistic approach to security management starting from its architectural inception, by including intrusion prevention and firewall technologies in the network devices, effectively improves the network's availability. Completel's managed services allow to deliver, on a large scale, industrialized security management solutions to SMB and large enterprises."

About Completel

The main French operator dedicated to the enterprise market, Completel has the largest alternative fiber optic and its own DSL network.

Completel provides Small Medium and Large Enterprises with Network and Telecom solutions, including Voice, Data and Converged services. Its recognized expertise and its ability to address all market needs make it the Partner of choice for High Speed Business Solutions.

Together with Numericable, Completel is a leader for high speed solutions for both residential and enterprise customers.

For more information: <http://www.completel.fr/>

About Cisco

Cisco (NASDAQ: CSCO) enables people to make powerful connections-whether in business, education, philanthropy, or creativity. Cisco hardware, software, and service offerings are used to create the Internet solutions that make networks possible-providing easy access to information anywhere, at any time. Cisco was founded in 1984 by a small group of computer scientists from Stanford University. Since the company's inception, Cisco engineers have been leaders in the development of Internet Protocol (IP)-based networking technologies. Today, with more than 67,647 employees worldwide, this tradition of innovation continues with industry-leading products and solutions in the company's core development areas of routing and switching, as well as in advanced technologies.

For more information: <http://www.cisco.com>

About UBIqube Solutions

UBIqube Solutions supplies converged network, IT security and VoIP management solutions for service providers and system integrators globally with two solution suites. The Enterprise Solution Suite, including the SmartSOC™ appliance, helps organizations streamline their network and security-lifecycle management while achieving reduced complexity and lower operating costs. UBIqube's Service Provider Solution Suite, featuring MSAActivator™, is the cornerstone of UBIqube's Converged Managed Services offering. It enables NOC/SOC service providers to cost-effectively deliver Converged Managed Services to small businesses and Fortune 500 companies.

UBIqube started as a spin-off of the R&D division of France Telecom and was incorporated in 2006. It is headquartered in Paris and has sales presence in Europe, Russia and the Commonwealth of Independent States (CIS), the United States, Dubai and Hong Kong. For more information: www.ubiqube.com

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